# Negotiations online course

## Pre-work:

* Read pages 15-17 in preparation for the activity in the first   
  online session.

### 10 mins

**Homework 1:**

* Activity C: Working out your strengths, pages 18-19.

### 15 mins

**Homework 2**

* Read page 44 and complete Activity J do as a solo exercise.
* Read pages 32-34 for Activity H and page 40 on do’s and don’ts.
* Make a X and Y sign you can hold up. (You can be as creative as you want!)

### 60 mins