**Putting what you’ve learnt into practice**

Spend a few minutes thinking about what you would like to do when you get back to your workplace and what you need to achieve this.

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| **Task** |
| When might you or expect to negotiate, be informed and be consulted? How do they differ?  Do you have a negotiations committee? |
| * Do you have regular negotiations? |
| * Do you have a negotiations agenda? |
| How might you look to influence policy change? |
| After attending this course, what will you stop doing? |
| After attending this course, what will you continue to do? |
| Based on your new knowledge, what three points will you take to your next negotiations?  1.  2.  3. |